08-2-7 Brad Fauvre

www.lafreightliner.com

Los Angeles Frieghtliner 2429 South Peck Road Whittier. CA 90601 (562) 447-1200 Fax: (562) 692-6389

18900 S. Susana Road Long Beach, CA 90221 (562) 415-2200 Fax. (562) 415-2220

Los Angeles Freightliner -Western Star - Mitsubishi 13800 Valley Blvd Fontana. CA 92335 (909) 510-4000 Fax: (909) 510-4050

Collison Center 1031 E. Holt Blvd Ontario. CA 91761 (909) 510-4100 Fax: (909) 510-4125

Las Vegas Freightliner -Sterling - Western Star 3701 Freightliner Dr N. Las Vegas, NV 89031 (702) 643-0313 Fax: (702) 643-0728

San Diego Freightliner 7451 Trade Street San Diego, CA 92121 (858) 202-3300 Fax: (858) 202-3316

SelecTrucks of Los Angeles 13750 Valley Blvd. Fontana, CA 92335 (909) 510-5000 Fax: (909) 510-5050

SelecTrucks of Las Vegas 3701 Freightliner Dr N. Las Vegas, NV 89031 (702) 657-1110 Fax (702) 657-1518

American LaFrance of Los Angeles 13800 Valley Blvd. Fontana, CA 92335 (909) 606-9100 Fax: (909) 606-6820

BusWest 2429 South Peck Road Whittier, CA 90601 (562) 447-1500. Fax: (562) 447-1540

BusWest 12940 Firestone Blvd Santa Fe Springs. CA 90670 (888) 287-9077 Fax: (562) 447-1540

High Desert Truck & Trailer 17035 D Street Victorville. CA 92394 (760) 553-2506 Fax: (760) 553-2508 December 6, 2007

James Goldstene
Executive Officer
California Air Resources Board
P.O. Box 2815
1001 "I" Street
Sacramento, CA 95812

RE: Goods Movement Emission Reduction Program

Dear Mr. Goldstene:

I am writing to confirm for you my company's support and commitment to the 400 natural gas port drayage truck project being developed by Cal Cartage. We are extremely excited to be a partner to Cal Cartage in their efforts to deploy the world's lowest-emission commercially available alternative fuel trucks in their fleet.

In November 2007, Freightliner LLC (Portland, Oregon) made the decision to proceed with the development of a dedicated natural gas truck as a factory available product. The truck will be a Sterling L Series platform powered by the Cummins Westport ISL G dedicated natural gas engine, which has just recently been certified by your agency to the 2010 on-road emission standards of 0.2 g/bhp-hr NOx and 0.01 g/bhp-hr PM. This truck will be assembled on the factory line and available with either LNG or CNG fuel tanks. This product will not only be the lowest emission truck product now available for class 7 and 8 applications, but will also be considerably less expensive than existing products in this market.

Freightliner has commenced the engineering of this product and will deliver the first units in early 2008. To meet the goals of the Goods Movement Emission Reduction Program and of Governor Schwarzenegger to expedite the deployment of clean truck technologies on California's trade corridors, and especially in the San Pedro Bay Ports, we will be able to deliver all 400 units as soon as the funding is available from the ARB, and subsequently the South Coast Air Quality Management District.

Los Angeles Freightliner will finance the balance of the trucks' cost after funding from the Goods Movement Emission Reduction Program is applied. We have already run the numbers with Cal Cartage and feel that the balance of the trucks' costs can be financed and utilized in the existing harbor drayage service.

Routine maintenance for each of these trucks will be provided by our expert and experienced natural gas engine mechanics. This service will be included in the monthly lease cost. Given the transition to a new fuel and sophisticated engine platform, we believe that the provision of this maintenance will be a critical element to the successful deployment of these clean air drayage trucks.

In addition to the financing and maintenance, Los Angeles Freightliner will provide a variety of other value-added services within the lease through our owner-operator program which is specifically geared towards helping the













independent truck drive to operate a more successful business. We have significant experience and tremendous demonstrated success with this program.

Freightliner LLC and Los Angeles Freightliner are extremely proud to be a partner in this effort to build and deploy the world's lowest-emission commercially available trucks into a port drayage application in California. Clearly there is no market that is in greater need of such technology.

With the ARB's support of this project, we believe that its development will jump start the further deployment of these super low-emission trucks in the San Pedro Bay Ports and elsewhere in California. The result will be significant air quality benefits both at the regional and local levels as emissions of ozone / NOx, PM and Greenhouse Gases will be dramatically reduced in port facilities, rail yards, distribution centers and goods movement corridors throughout California. Additionally, the use of petroleum fuels will be significantly reduced and replaced with the use of domestically produced and low carbon natural gas fuel, thus aiding in the State's efforts to increase the use of alternative transportation fuels, per AB 1007 (Pavley).

We strongly urge you to provide the funding necessary to allow Cal Cartage to deploy 400 of the cleanest commercially available trucks available today in the San Pedro Bay Ports. Given our ability to use financing to leverage the State's bond funding, and the very low administrative requirements and costs for this single large clean truck deployment, this project will provide extremely costeffective emission reductions for California. This project will significantly help to achieve a wide array of state and local emission and energy security goals and will be a tremendous example of how significant emission reductions can be achieved in port drayage operations through the use of low-emission alternative fuel trucks.

We look forward to partnering with Cal Cartage, ARB, AQMD and other goods movement stakeholders to ensure the success of our efforts. Should you have any questions about our company, our products, or our support for Cal Cartage's, please do not hesitate to contact me at any time.

Sincerely yours,

Brad Fauvre

President

CC: Mr. Douglas Ito, ARB

Ms. Cynthia Marvin, ARB

Ms. Mary Nichols